



# Expert-led workshops designed to empower business success



## AT A GLANCE

Our **Azure Stack Awareness** workshop is a free offering for customers interested in evaluating a hybrid cloud platform that offers the ability to deliver Azure services directly from your own data center. No prior knowledge of Microsoft Azure or Azure Stack is required for this half-day event.

We'll begin each workshop with a discussion about common business drivers and industry trends, and then conduct a whiteboard discovery session to examine your unique needs. Our team of certified professionals will utilize a series of product presentations and software demonstrations to highlight the business and technical value that Azure Stack can bring to your organization.

You will learn how this hybrid cloud solution can help your company accelerate its business goals by meeting demands for increased agility, flexibility, compliance and data sovereignty. We'll share specific use cases and customer success stories along with which applications and workloads are ideal for Azure Stack deployments.

Expect to walk away from this workshop with the information required to determine if Azure Stack is a fit for your business.

## REASONS TO ATTEND

- To participate in a whiteboard session with our Azure Stack architects to discuss your current environment and business requirements
- To examine the benefits, challenges and use cases for Azure Stack
- To identify which applications and workloads are best suited for Azure Stack
- To learn about the Azure Stack pricing, support and delivery models
- To explore the high-level architecture and operational requirements for Azure Stack
- To perform a comprehensive feature and functionality comparison of the different Azure Stack partner solutions
- To receive a technical product deep dive and demo of the Azure and Azure Stack software interfaces
- To see how workloads can be deployed consistently across private and Azure Public Cloud infrastructure
- To understand Microsoft's hybrid cloud strategy and how their approach differs from competitive solutions such as VMware Cloud on AWS
- To evaluate whether Azure Stack is the right hybrid cloud solution for your organization

## WHO SHOULD ATTEND

- Managers
- Architects
- Engineers
- Administrators
- Technical decision makers

To learn more or get started, contact your SHI Account Executive or email [CIC@SHI.com](mailto:CIC@SHI.com).